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## *Education Data Management Solutions*

**News Release**  
For Immediate Release

### **STI NAMES PAUL PRESLEY AS NEW CHIEF TECHNOLOGY OFFICER**

*STI hires world-class technology expert with 17 years experience to lead product development, engineer new business opportunities*

MOBILE, ALA. (March 9, 2006) – STI, the nation’s leading provider of education data management solutions for K-12 schools, today announced the appointment of Paul Presley as Chief Technology Officer. A veteran of the technology industry experienced in enterprise architecture and business development, Presley is responsible for providing the vision and direction for STI product development. He will pave the way for more robust data systems integration and best-in-class web-based offerings that further enhance the user experience.

STI has grown significantly in recent years, expanding its product suite to offer fully integrated data management systems that track and monitor student information, assessment, special education, and professional development. Today, the company’s products are used in more than 28 states, and to accommodate continued growth, STI has hired Presley.

“We’re delighted to have Paul on board as his unique combination of skills and knowledge gained over a long, successful career are a tremendous asset to our team,” said Rob Fiance, CEO of STI. “His ingenuity, expertise and obvious passion for education will help our company augment our existing products and develop new applications that increasingly enable schools, districts and states to easily synthesize data and convert it to meaningful information.” In his new position, Presley will provide thought leadership while driving company-wide product initiatives focused on the needs of all school stakeholders and on improving the data-driven decision-making process. STI’s mission remains to help administrators attain better-managed, top caliber schools.

In numerous high-ranking positions, Presley has led multi-million dollar software and network infrastructure implementations, increased company valuations, saved costs, and improved product offerings for customers. His career spans nearly two decades working in a variety of enterprises from S&P 500-indexed companies to a cyber security consulting firm. But, Presley saw an area where he could help bridge the world of technology and education to help schools leap into the 21<sup>st</sup> century and beyond. Previously, Presley was chief information officer for Mobile County Public Schools System in Alabama. In this role, he led the design and installation of a \$6 million fiber optic network to connect more than 14,000 computers through 300 servers. Presley sees his work with STI as a continuation of the endeavor to provide schools maximum return on their investment.

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As chief technology architect for VeriSign, Presley initiated and executed the strategic overhaul of the company's core software product line that resulted in a two-year product life extension and 50 percent reduction in deployment costs. He has managed cross-functional and multi-corporate teams, both domestic and international, to devise new products and services, implement best practices in business processes and conduct technology performance improvement projects.

Presley earned a Bachelor of Science in chemical engineering at University of South Alabama in Mobile.

For more information, visit [www.sti-k12.com](http://www.sti-k12.com) or phone 800-844-0884.

### **About STI**

STI is a leading provider of *Education Data Management* solutions to the K-12 market. STI's fully integrated suite of products addresses attendance, scheduling, special education, assessment, discipline, grade reporting, professional development, fund accounting, health, and parent/teacher communications. More than 6,000 schools in 28 states use STI solutions. The company was founded in 1982 and is headquartered in Mobile, Ala. For more information, phone 800-844-0884 or visit [www.sti-k12.com](http://www.sti-k12.com).

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